

Meet your Sales Director. Matt Smith

Director of Sales, Central Region, Matt Smith markets products offered by Allianz Life Insurance Company of North America (Allianz). Matt, with more than 10 years of financial services industry experience, guides both field marketing organizations (FMOs) and financial professionals in creating retirement strategies that help clients meet their long-term financial objectives, in a variety of market conditions.

Prior to his current position as Director of Sales for the Central Region at Allianz Life, Matt was a Senior Internal Wholesaler for six years. He also worked for the financial organization C2P Enterprises before rejoining Allianz Life in 2021.

Matt has a Master in Management degree and holds his FINRA Series 6 and 63 securities registrations.

In his free time, Matt enjoys playing guitar, piano, and drums. Matt and his family reside in Victoria, MN.

Matt Smith

Allianz Life Insurance Company of North America

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Guarantees are backed by the financial strength and claims-paying ability of Allianz Life Insurance Company of North America.

• Not FDIC insured • May lose value • No bank or credit union guarantee • Not a deposit • Not insured by any federal government agency or NCUA/NCUSIF