



Upgraded IMO Agent FIA Compensation Program!

INCREASE COMMISSIONS BY UP TO **2%**

HOW IT WORKS



TIERED COMPENSATION PROGRAM (TCP)

(Note: For each qualifying level, commissions are paid retroactively to first dollar issued in 2024)

Tier	1	2	3	4
FIA Production Level	\$2mm to <\$5mm	\$5mm to <\$8mm	\$8mm to <\$15mm	>\$15mm
Retirement Stages Select® 5 & 7	0.25%	0.50%	0.75%	1.00%
Target Growth 10®, Target Income 10® & PrimeStart Bonus 10 SM	0.50%	1.00%	1.50%	2.00%

The TCP is not applicable if prohibited by state law or regulation. Writing agents must either have signed an Agent under General Agent Agreement with Delaware Life Insurance Company ("Delaware Life") or a General Agent Agreement with Delaware Life and Delaware Life Marketing. In addition, the General Agent must be contracted with the Master General Agency ("IMO") to qualify. Participation by the writing agents in the TCP is subject to IMO and GA approval. Writing agents that are registered representatives of a broker-dealer may participate in the TCP, subject to approval by their broker-dealer, if required.

This communication is for informational purposes only. It is not intended to provide, and should not be interpreted as, individualized investment, legal, or tax advice. Annuities are issued by Delaware Life Insurance Company located at 10555 Group 1001 Way, Zionsville, Indiana. Products, riders, and features may vary by state, and may not be available in all states.

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2024010013 EXP 01/25