# Start 2024 strong! Athene FIA <u>Commission Bonus</u>





To thank you for your business and all you do to help your clients retire with confidence, we're offering a **50 basis point (bp) bonus** on all Athene fixed indexed annuity (FIA) sales in the IMO channel through March 31, 2024.<sup>1</sup>

## Earn an extra 50 bp bonus on qualifying FIA applications.

To qualify for the bonus, applications must be signed on or prior to March 31, 2024, and received by Athene "in good order" no later than market close (3 p.m. CT) on April 12, 2024. Contracts must be issued between October 27, 2023, and June 28, 2024.<sup>2</sup>

### No limit on the amount you can earn!

After another record year for FIA sales, Athene can help you create strong momentum for 2024. In addition to guaranteed lifetime income and protection from market losses, Athene FIAs feature exclusive index crediting strategies that are designed to promote stability and capture growth potential.

# For more information on Athene FIAs or commission bonus qualifications, contact the best Sales Desk in the business at 888-ANNUITY (266-8489).

#### Bonus payment schedule:<sup>3</sup>

Contract issued in:	Bonuses paid no later than:
October-November 2023	December 29, 2023
December 2023	January 31, 2024
January 2024	February 29, 2024
February 2024	March 29, 2024
March 2024	April 30, 2024
April 2024	May 31, 2024
May 2024	June 28, 2024
June 2024	July 31, 2024

<sup>1</sup>You must have an active contract with Athene and be in good standing to receive a bonus payment. **Business sold through a Broker Dealer or Bank does not qualify.** 

<sup>2</sup> All pending FIA business as of 10/27/2023 issued on or before 6/28/2024 will qualify for the Bonus.

<sup>3</sup> Bonus payments will be paid by Athene to all qualifying producers no later than 7/31/2024. Production from licensed-only producers may qualify and compensation will be paid per standard procedure to your upline. Athene reserves the right to chargeback in the event of free-looks/chargebacks during and after the incentive is complete.

Guarantees provided by annuities are subject to the financial strength and claims paying ability of the issuing insurance company.

Athene Annuity and Life Company (61689), headquartered in West Des Moines, Iowa, and issuing annuities in 49 states (excluding NY) and D.C. is not undertaking to provide investment advice for any individual or in any individual situation, and therefore nothing in this should be read as investment advice.

#### INVESTMENT AND INSURANCE PRODUCTS ARE: • NOT INSURED BY THE FDIC OR ANY FEDERAL GOVERNMENT AGENCY • NOT A DEPOSIT OR OTHER OBLIGATION OF, OR GUARANTEED BY, THE BANK OR ANY BANK AFFILIATE • SUBJECT TO INVESTMENT RISKS, INCLUDING POSSIBLE LOSS OF THE PRINCIPAL AMOUNT INVESTED