



Retirement Income Worksheet

Use this worksheet as a starting point for your pre-retirement planning.

Identify potential income shortfalls by aligning essential and non-negotiable expenses with guaranteed sources of income.

1 YOUR EXPENSES

TYPES OF NEEDS	MONTHLY	ANNUAL
+ Essential Basic needs: Mortgage/rent, utilities, healthcare, groceries	\$	\$
+ Essential Lifestyle Non-negotiables: Spending on "fun things" unique to you and essential to lifestyle satisfaction	\$	\$
Total Essential Expenses	\$	\$
+ Nice-to-Have Important but flexible: Expenses that could be put off while portfolio recovers	\$	\$
+ Wishes Think big: It's useful, and fun, to list a few items for spending lottery winnings, bull market returns, or inheritance	\$	\$
Total Non-Essential Spending	\$	\$
+ Total Essential Expenses	\$	\$
= Your Total Expenses	\$	\$



When solving for a potential guaranteed income gap, it is important to note that only pensions, social security and a lifetime income annuity are designed to deliver guaranteed income for life. Retirement savings and investments can be vulnerable to risk exposure and loss.

2 YOUR INCOME SOURCES

GUARANTEED INCOME	MONTHLY	ANNUAL
Social Security	\$	\$
Pensions	\$	\$
Annuities	\$	\$
Total Guaranteed Income	\$	\$
NON-GUARANTEED INCOME	MONTHLY	ANNUAL
Investments	\$	\$
Savings	\$	\$
Total Non-Guaranteed Income	\$	\$
+ Total Guaranteed Income	\$	\$
= Your Total Income Sources	\$	\$

Compare Total Essential Expenses with sources of guaranteed lifetime income to identify a potential guaranteed income gap. Non-guaranteed sources of retirement income can be used for Non-Essential spending.

3 CALCULATE INCOME GAP

+ Total Guaranteed Income Sources	\$	\$
- Total Essential Expenses	\$	\$
Guaranteed Lifetime Income Gap	\$	\$

To assess how inflation may impact your Guaranteed Lifetime Income Gap, proceed to step  on page 2.

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Multiply your current Income Gap from step **3** by the inflation rate you wish to use and the corresponding inflation factor to calculate your future Income Gap.

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INFLATION ADJUSTED INCOME GAP

INFLATION RATE	1 YEAR	2 YEARS	3 YEARS	4 YEARS	5 YEARS	6 YEARS	7 YEARS	8 YEARS	9 YEARS	10 YEARS
	INFLATION FACTOR									
3%	x 1.03	x 1.06	x 1.09	x 1.13	x 1.16	x 1.19	x 1.23	x 1.27	x 1.30	x 1.34
4%	x 1.04	x 1.08	x 1.12	x 1.17	x 1.22	x 1.27	x 1.32	x 1.37	x 1.42	x 1.48
5%	x 1.05	x 1.10	x 1.16	x 1.22	x 1.28	x 1.34	x 1.41	x 1.48	x 1.55	x 1.63

MONTHLY

GUARANTEED LIFETIME INCOME GAP	INFLATION FACTOR	ADJUSTED INCOME GAP
\$	x	\$

ANNUAL

GUARANTEED LIFETIME INCOME GAP	INFLATION FACTOR	ADJUSTED INCOME GAP
\$	x	\$

For example, a \$1,000 per month gap today at a 4% inflation rate (multiplied by an inflation factor of 1.48) is a gap of \$1,480 in 10 years. Hypothetical example for illustrative purposes only.

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